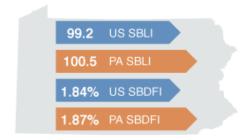


Small Business Defaults in Pennsylvania Up in January

PayNet, the premier provider of credit ratings on small businesses, states that in January 2017 overall defaults increased among Pennsylvania's small businesses, with default rates in 14 of the 18 major industries rising in the state.

PayNet's Small Business Default Index (SBDFI) for Pennsylvania registered at 1.87% after a 9 basis point increase from December. Compared to the national SBDFI level of 1.84%, Pennsylvania's SBDFI was 3 basis points greater. Pennsylvania's SBDFI increased 48 basis points over the last year, while the national SBDFI increased 29.

Pennsylvania Small Business Credit Trends January 2017



PAYNET

Source: SBinsights.net

The three industries with the worst default rate in Pennsylvania were Mining, Quarrying, and Oil and Gas Extraction (5.99%); Transportation and Warehousing (3.57%); and Manufacturing (2.38%). Nationally, Mining, Quarrying, and Oil and Gas Extraction had a default rate of 4.49%, with a difference of +2.13% compared to the prior year variance of +0.88% in Pennsylvania.

The PayNet Small Business Lending Index (SBLI) for Pennsylvania came in at 100.5, exceeding the national SBLI level and performing comparably to the previous month's state level. Year-over-year, business investment deteriorated 2.0%, reducing future growth potential.

"Time will tell how these conditions will affect Pennsylvania's economy going forward," asserts William Phelan, president of PayNet.

About

PayNet is the leading provider of credit ratings on small businesses enabling lenders to achieve optimal risk management, growth and operational efficiencies. PayNet maintains the largest proprietary database of small business loans, leases and lines of credit encompassing over 23 Million contracts worth over \$1.4 Trillion. Using state-of-the-art analytics, PayNet converts raw data into real-time marketing intelligence and predictive information that subscribing lenders use to make informed small business financial decisions and improve their business strategy. For more information, visit www.paynet.com.

PayNet Small Business Lending Index (SBLI)

The PayNet SBLI is based on new commercial loan and lease originations by major U.S. lenders in PayNet's proprietary database. This index measures the volume of loans to small businesses formulated on a rolling 12-month basis. Small businesses generally respond to changes in economic conditions more rapidly than do larger businesses; this statistic is a leading indicator of macroeconomic and industry trends.

PayNet Small Business Default Index (SBDFI)

The PayNet Small Business Default Index (SBDFI) measures the percent of loans and leases to small businesses that have defaulted in the past 12 months.

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