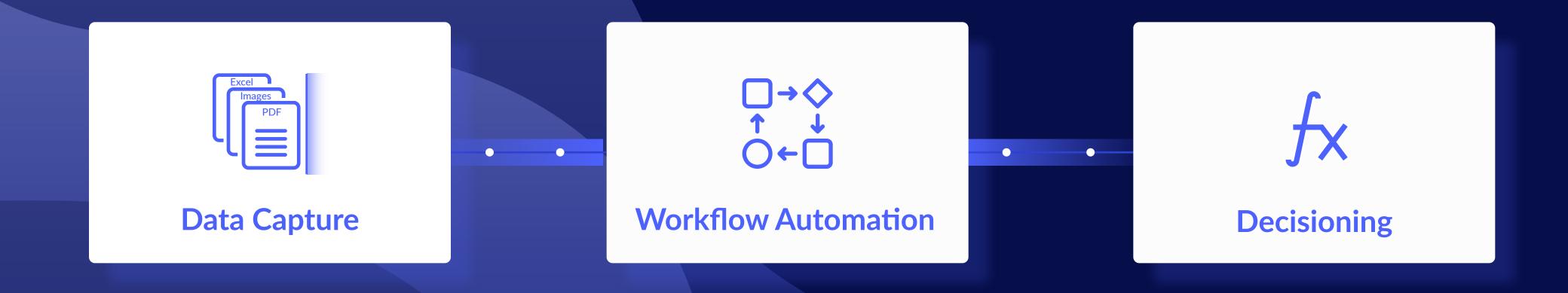
## & DOCSUMO

Intelligent data capture, workflow automation, and decisioning from unstructured documents.



## Enterprises struggle to scale while processing documents manually.

Templatized OCR software doesn't work for unstructured documents.



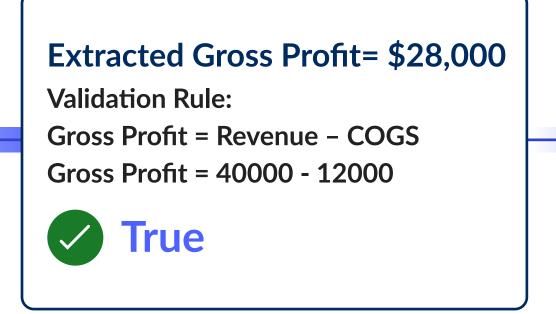


# Beyond data capture, business processes require easy validation and fast decisioning.

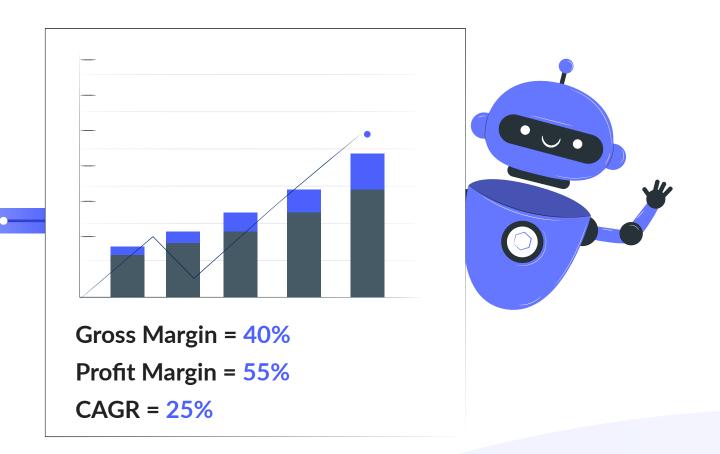
#### **Income Statement**

	(2020)	(2021)
Net Sales	\$30,000	\$40,000
Cost of sales	\$9,000	\$12,000
Gross Profit	\$21,000	\$28,000
Administrative Expenses	\$5,000	\$4,000
Operating Income	\$16,000	\$24,000
Interest Expense	\$2,000	\$1,000
Loss on equipments	\$500	\$500
Income before income taxes	\$13,500	\$22,500
Income Tax	\$500	\$500
Net Income	\$13,000	\$22,000

#### **Validation**

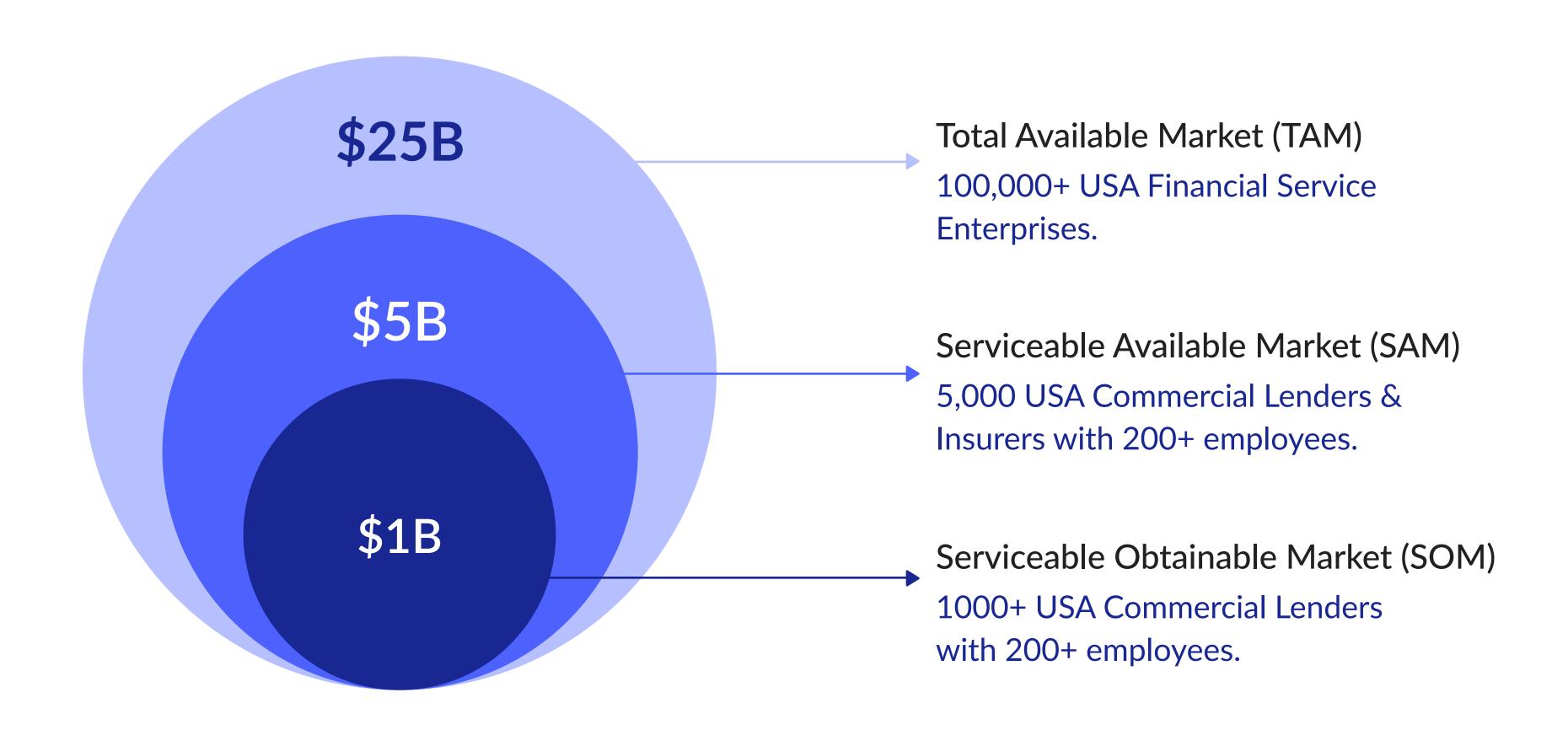


#### Decisioning





# Manual document processing is a huge pain for 100,000 US financial services that employees over 150K data keyers today.





### **Our Mission**

## Docsumo helps enterprises make fast & accurate decisions from unstructured data.

Our clients achieve 10X operational efficiency by using our self-service, developer-friendly tools to modernize manual, error-prone back-office tasks that depend on documents.



## We are building APIs to automate & improve key document workflows that drive financial decisioning.





### Our clients trust us to process

### documents per year.

#### **Financial Services**









### HITACHI

Category - CRE Lending
Geography - USA

Employee - 500 - 1000

arbor.com

Category - Financial Services

Geography - USA

Employee - 1000+

nationaldebtrelief.com

Category - CRE Lending

Geography - USA

Employee - 100+

westlandrealestategroup.com

Category - Lending

Geography - India

Employee - 100 - 200

gopaysense.com

**Category - Financial Services** 

Geography - India

Employee - 1K-5K

hitachi.com

#### **Technology**

### **JONES**

Category - Software

Geography - USA

Employee - 50 - 100

getjones.com

### valtatech

**Category - Consulting** 

Geography - Australia

Employee - 10 - 50

valtatech.com



Category - Software

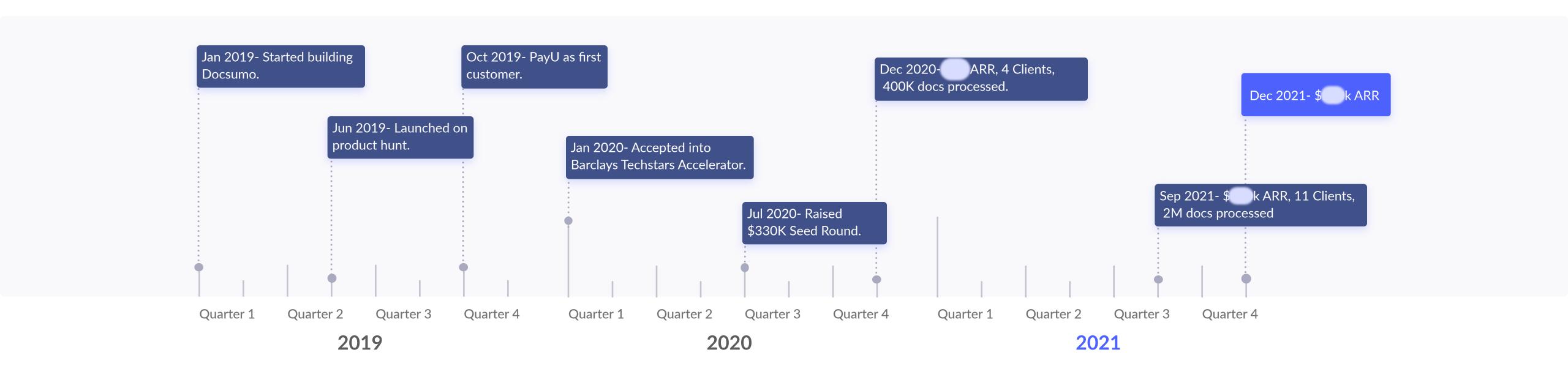
Geography - USA

Employee - 50 - 100

zuumapp.com



## We have grown 6.5x in revenues in last 12 months







# Once onboard, our clients rapidly expand the use of our platform. Furthermore, we're seeing a 100% renewal rate.

### **Annual Subscription Expansion**

Client	2020		2020 2021	
HITACHI	\$ K	2.8X	\$	K
Biagi Bros.	\$ K	2.5X	\$	K
JONES	\$ K	6.7X	\$	K



## Customers really love us.

## With Docsumo we are now able to process thousands of ACORD Forms in a day.

"We were looking for a tech partner to automate analysis of certificates of insurance for our real estate liability management software. We are really happy with Docsumo's APIs and their team's dedication to solving our problem. We are now able to process thousands of ACORD forms a day automatically while being able to get accurate analytics from over 100 data points"

**JONES** 

## Docsumo is your go-to solution if you need a flexible solution to capture data from unstructured documents.

"Docsumo does a very good job when it comes to our specific use-case. Debt settlement letters vary a lot from each other, but Docsumo manages to capture data accurately almost every single time at the processing speed which is unprecedented. We're witnessing the STP rate of over 95% with Docsumo."



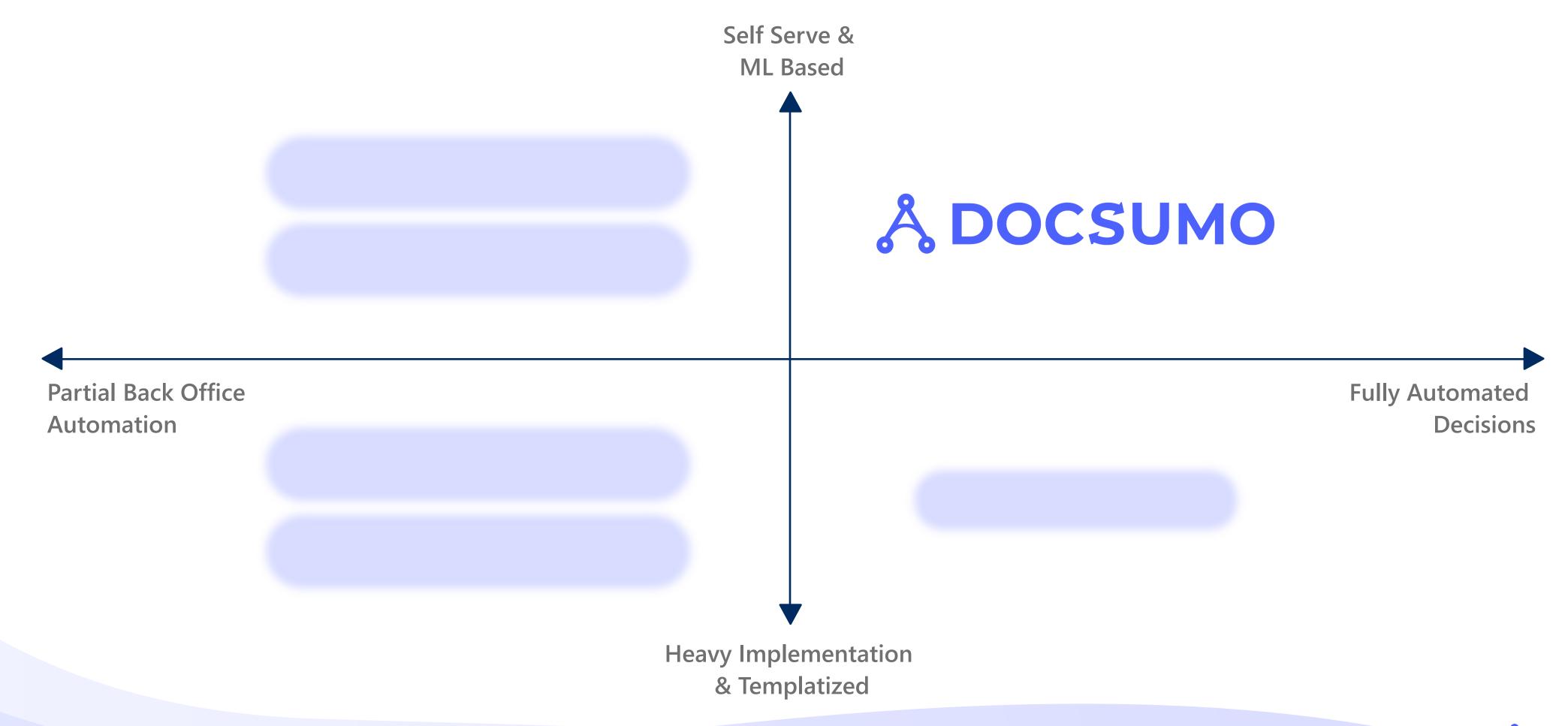
## Best in class for capturing data from financial documents.

"We are using Docsumo's APIs for automating data capture from bank statements and identity cards while on-boarding customers. It has reduced the time our operations team spends on data entry by manifolds while providing a much better customer experience."





# Self-serve, developer-friendly, full end-to-end automation remain our key differentiators.





## Proud to be backed by incredible investors.

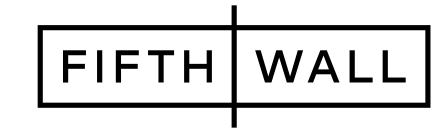












### **Angels**



Vaibhav Domkundwar Founder & CEO, Better



Jiten Gupta Founder & CEO, Jupiter



Amrish Rau CEO, Pine Labs



# A founding team with deep AI/ML/Tech expertise, experience scaling new ventures, and a background in enterprise sales.



Rushabh Sheth Co-founder & CEO

Rushabh was MD for Rocket Internet in Asia where he was managing their ecommerce & job classified businesses. He studied engineering from IIT Bombay & MBA from IIM Bangalore.



Bikram Dahal
Co-founder & CTO

Bikram was a data scientist for Rocket Internet in Asia where he was building recommendation & BI systems. He studied engineering from IOE Nepal & AI nanodegree from Udacity.

### We are a team of 22 and growing.







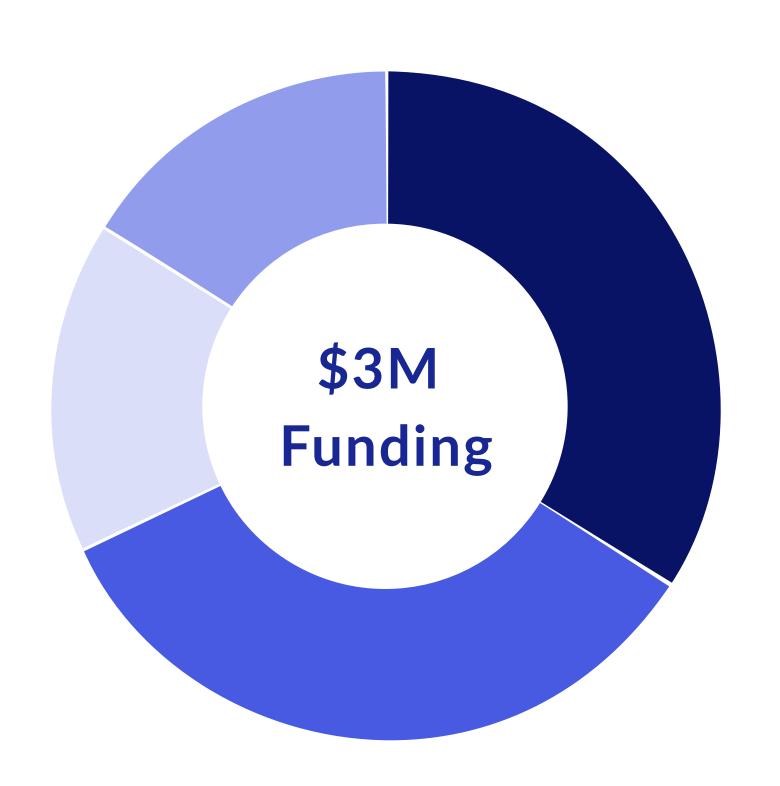




We have achieved product market fit & have positive unit economics. We're raising a \$3M seed round to scale our business in North America.

#### **Use Of Funds**

<ul><li>Enterprise Sales Team</li></ul>	34%
<ul><li>Research &amp; Engineering</li></ul>	34%
Product Marketing	16%
Customer Success	16%





## Contact Us

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