

How Law Firms Preserve Customer Data to their Advantage

Storing Client Data for the Firm's eDiscovery Practice?

Law firms that retain client litigation data as part of their e-discovery practice are storing this low-touch, high-risk data on expensive primary storage arrays which are prone to ransomware, costly to operate, and have no chargeback and data management.

Using the world's first data-aware cloud storage for business, firms transform their data preservation service into their advantage. Not only do they protect client data with Fort Knox high-security storage in the cloud, they also perform chargeback to their customers, converting a cost operation into revenue. Cloud storage offers superior economics, and with HubStor, it provides better security while enabling firms to make money.

- ✓ Safeguards client data from malware and ransomware.
- ✓ Reduces storage costs by 76-87%.
- ✓ Offloads primary storage; avoids or defers buying new storage.
- ✓ Simplifies backup; augments disaster recovery.
- ✓ Streamlines litigation and investigation scenarios.
- ✓ Satisfies requirements for data preservation.
- ✓ Enables chargeback and defensible deletion.

How It Works

Step 1

Archive client data to secure, data-aware cloud storage



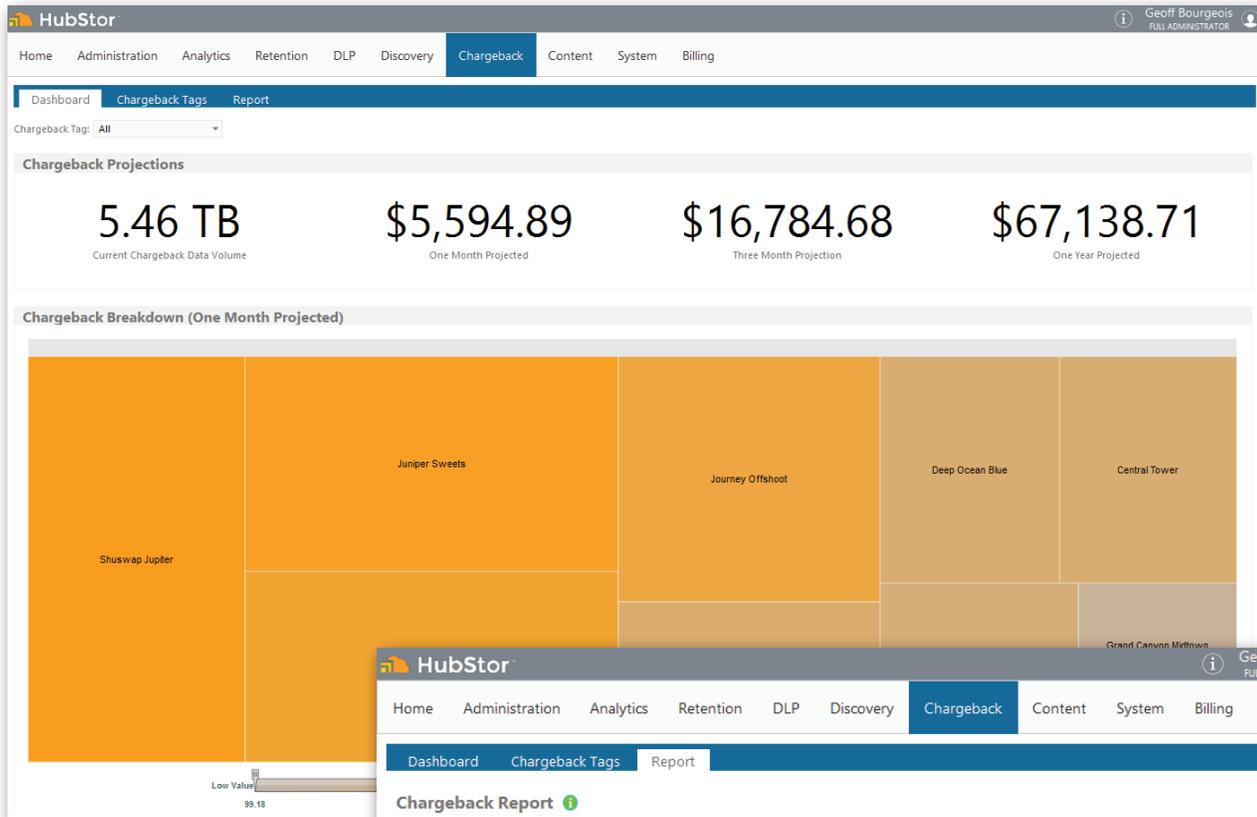
Step 2

Assign chargeback tags to folders at the client or case level.

Step 3

Chargeback will automatically give you the information you need to bill your clients for preservation.





Chargeback Report

Start Date: 9/1/2016
End Date: 9/30/2016

Chargeback Tag	Avg. Size (GB)	Cost Per GB/Month	Total Cost
Central Tower	431.71	\$1.0000	\$425.52
Deep Ocean Blue	463.68	\$1.0000	\$457.03
Delta Fragment	114.22	\$1.0000	\$112.58
Grand Canyon Midtown	200.04	\$1.0000	\$197.17
Journey Offshoot	666.81	\$1.0000	\$657.24
Juniper Sweets	909.84	\$1.0000	\$896.79
Okanogan Mockingbird	737.38	\$1.0000	\$726.80
Revelstoke Accelerate	387.63	\$1.0000	\$382.07
Rockies Bluebeam	500.78	\$1.0000	\$493.59
Shuswap Jupiter	1,022.62	\$1.0000	\$1,007.95



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