

## VISTECH

Technology with Insight



## **About VISTECH**

Visual Technologies, Inc. (VISTECH) was founded in 1995 with the goal of delivering cost-effective, leading-edge technology solutions to business problems. With over 25 years of experience in the industry, we have established ourselves as a leading technology service provider. From the beginning, we have provided exceptional service and support to our clients, helping them fully leverage technology to drive their success.

Today, VISTECH has expanded its reach to serve clients worldwide. Our expertise and partnerships keep us connected to our clients, delivering the latest trends and developments in the technology industry.





## **About VISTECH**

#### **Our Mission**

To harness the power of technology to solve real-world problems and improve lives while fostering a culture of innovation, collaboration, and insight.

#### **Our Vision**

To be the best business-focused technology provider, delivering software, web, and IT solutions that meet needs and budget.

### **Social Statistics**

**330+** 

LinkedIn Followers @VISTECH

# 170+

Instagram Followers @VISTECH.INC YouTube Subscribers @VISTECH

14+

295+

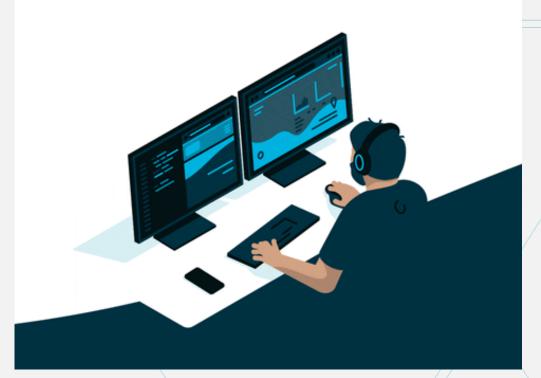
Facebook Followers @VISTECH **430+** 

Twitter/X Followers @VISTECH

**CISTECH** | Technology with Insight

Innovation is at the heart of our company's purpose. We strive to push the boundaries of technology to make a meaningful impact on the world and take pride in providing cuttingedge solutions that improve business' functions.

- Rick Huebner, Chief Executive Officer





## **Richard L. Huebner**

#### Chief Executive Officer

Richard L. Huebner ("Rick"), a leading technology innovator and serial entrepreneur who has spent more than 35 years in the software industry. He has held senior management positions at Golden American Life, a subsidiary of ING, as well as Computer Sciences Corporation. He is currently President & CEO of Visual Technologies, Inc., a software development and technology consulting firm based in Hartford, Connecticut. Throughout his career, Rick has gained reputation and respect for his focus on adding business value while implementing leading-edge technology via innovative development processes.

In addition to leading VISTECH, Rick engages with select clients to act as a Virtual CTO, assisting them with defining and implementing IT and software strategies.

## **Greg Smith**

#### Chief Technology Officer

Greg is a leading technology figure with more than 30 years of experience.

His journey includes a diverse array of roles. From orchestrating the implementation of cutting-edge software solutions to assuming responsibilities in account management and project oversight, his accomplishments are truly comprehensive. In 1995, he played a pivotal role in cofounding VISTECH.

Prior to joining VISTECH Greg contributed his expertise to esteemed entities such as Computer Sciences Corporations and SCIREX, a prominent clinical research organization. Greg holds a BS in Aerospace Engineering from Pennsylvania State University.

Throughout his career, Greg has overseen the deployment of software solutions harnessing Microsoft technologies across a variety of industries including Life Sciences, Financial Services, Legal, Human Resources, Manufacturing, etc.





## SolSuite<sup>™</sup> CPQ Solutions

SolSuite<sup>™</sup> offers a suite of eBusiness software products to help you evolve your business online. These CPQ solutions give our customers the right mixture of leading-edge technology, selfservice admin, and system integration to deliver efficient RFQto-Quote-to-Order processing.

## **CPQ Solutions**

### Systems







### **Development Portal**

The Development Portal allows you to create and manage Catalogs with customizable attributes and Configured Products with component assemblies, supported by SolSuite's Product Configurator for complex product design and testing.

### **Sales Portal**

The SolSuite Sales Portal is an eCommerce solution that can be customized or integrated with your company's informational site, providing a single, unified website for your marketing and sales needs.

## RQO

SolSuite RQO automates quoting from RFQ to Quote to Order, integrating with sales and back-office systems, and streamlines product management within the Sales Portal.

## **Testimonials**

"I really appreciate the VISTECH team's knowledge, support, and technical expertise for my website. As the owner of a small business, the level of attention and responsiveness has been the best I have encountered. I highly recommend them!"

- Peter, Chief Executive Director

"[I]t is truly impressive to see the great experience that was designed and delivered in a very short time. Thanks for the dedication, partnership, and flawless execution."

- Vijay, Senior Director



# Let's Work Together

Visual Technologies Inc. | Technology with Insight

**VISTECH** | Technology with Insight