

Layer2 Partner Network



FEATURES & BENEFITS

Layer2 is powerful together with its partners – and for its partners. Speaking of partnership, we don't think of a one-way street:

- Layer2 Partner Network for implementation partners, value-added resellers (VARs), and software dealers. 200+ members already and still growing.
- No contract required. Completely cost-free.
- 15% discount on production licenses for Layer2 Silver Partners, 30% discount for Gold Partners.
- To get the maximum discount partners have to promote the partnership and the products, e.g. on their web site, with case studies, or other PR activities.

Brilliant tools, e.g. for replicating local content to SharePoint Online! The assistance I received from Layer2 was outstanding. We are signing up as a partner and deploying to other clients using SharePoint Online.

Melanie Cook, Data Fast Systems Pty. Ltd

- Partners can place discounted product orders for their customers using our online shop system. Simply enter your partner coupon code to receive your discounts. Please request the current codes on demand.
- It is completely free of charge for Layer2 Gold Partners to use our solutions internally as NFR edition, for product demo or within the intra-/ extranet or even on the Internet. Partners need to have a minimum sales volume per year for this option.
- Free premium support with high priority and direct access to the product development team.





ABOUT LAYER2 LEADING SOLUTIONS.

Layer2 leading solutions is the market-leading provider of data integration and document synchronization solutions for the Microsoft Cloud, focusing on Office 365, SharePoint, and Azure. Over 200 regional implementation partners and more than 2.500 companies worldwide trust in Layer2 products to keep data and files in sync between 100+ systems and apps in the cloud and onpremises. Layer2 is also known as a reliable partner to customers in Germany, offering IT consulting and implementation services for more than 25 years.

- Free marketing and sales support, ready-to-use digital marketing material including flyers, presentations and evaluation downloads.
- Free partnership on-boarding web meeting.
- Free annual online meetings with the product management to discuss the current state of partnership, new product features, and sales opportunities.

Stay different from competitors, increase your revenue in the Microsoft Cloud business, finish your customer projects faster and with lower risk. Establish long-term customer relations with cloud data integration via Layer2. Join the Layer2 Partner Network today!

