



AXELA

Effective Best Practices Collections



EASY COLLECT™

With our Easy Collect™ we take a proactive approach to collections. It starts by identifying a delinquency right away and jumping to action, starting with a demand letter, and escalation to outbound calls and legal action, if necessary.

Community associations are often burdened by owners not paying their maintenance fees on time, and we believe this is simply unfair. The consequences are higher maintenance fees, reduction of services, and a waste of management time and resources. Our job is to discover the delinquency quickly and resolve it at a minimum cost to the delinquent owner and no cost or risk to the association and the good paying owners.

How is Axela's Collection Process Different

- Our proprietary technology allows us to understand the position of each delinquent unit
- All fees are paid by the delinquent owner and NOT the community association
- Our fees are deferred and at OUR risk
- We don't bury the delinquent owners in outrageous fees
- We provide your manager and Board of Directors with easy to understand monthly reports

Collection Process VS. Legal Process



Axela works to recover all collection fees from the delinquent unit owner, subsequent purchaser or foreclosing bank on behalf of the association.



If your goal is to litigate and foreclose, then an attorney is the right choice.

FDCPA
COMPLIANT

Axela's Suite of Products:

Easy Collect™ / HAAP™ / Post Foreclosure Recovery™ / AR Snapshot™ / Credit Bureau Reporting



Axela's Collection Process

Underwriting of each ledger

Public records review

Send FDCPA Demand Letter

30 days Waiting Period

Outbound Collection calls

Full Payment or Payment Plans

Initiate Short Sale Listing

Send Pre-Lien Notification

30-45 days Waiting Period

Control Outbound Calls

Lien Filed

Our average recovery time is 67 days

67
days



Mitch Drimmer
Vice President
Direct: 786-832-9849
mitch@axela-tech.com