



FACT SHEET: DONALD F. DICKERSON ASSOCIATES, INC. (DFDA) WILL JOIN COFFMAN ENGINEERS

Los Angeles MEP engineering firm expands Coffman's capabilities

Together, Coffman Engineers and DFDA offer stronger mechanical and electrical engineering capabilities for clients throughout Los Angeles, greater California, and long-term careers for employees.

Highlights

- Los Angeles-based MEP engineering consulting firm <u>Donald F. Dickerson</u> <u>Associates, Inc.</u> (DFDA) executed a Letter of Intent (LOI) on November 7, 2023, to join <u>Coffman Engineers, Inc.</u> (Coffman).
- ► The focus of this transition provides continuity in services for DFDA clients and long-term career opportunities for DFDA employees.
- ▶ Both firms have strong relationships with local developers and architects and collaborate with many partners to deliver multidiscipline engineering.
- ▶ DFDA immediately increases Coffman's mechanical and electrical engineering resources and capabilities in Los Angeles and companywide.
- ▶ Both firms share project experience across many markets and DFDA brings significant depth in high-rise, multi-family, and mixed use projects.
- DFDA will finalize an asset purchase agreement with Coffman targeting an April 2024 closing date.

After Closing

- ▶ DFDA ownership April Trafton, Phillip Trafton, CPD, and Andranik (Andy) Khechoumian, PE, will join Coffman as Principal Advisors.
- ► Eighteen DFDA staff members will become Coffman employees and join the Encino office.
- ▶ DFDA (as Coffman) will support clients and all current and future projects with the same staff and attentive service.
- ▶ DFDA clients will have access to increased MEP capacity and other offerings including structural and civil engineering, code consulting, and commissioning.

Milestone Dates

November 7, 2023

Letter of Intent (LOI) Signed

April 2, 2024

LOI Announcement

April 2024

Deal Closes

April 2024

Closing Announcement

TBD

DFDA first day as Coffman

Coffman Engineers + DFDA

63
Los Angeles Staff

780+Staff Companywide



COMBINING STRONG FIRMS

Shared commitment to high-quality services and a caring, friendly work culture.



STRONG WORKING PARTNERSHIP

Longstanding relationships and working experience together.



LOCAL STAFF, NATIONAL REACH

Commitment to local engineers and projects, improving our community, and providing regional and national client support.

DFDA, INC. WILL JOIN COFFMAN ENGINEERS

About Coffman Engineers, Inc.

Coffman Engineers integrates many engineering disciplines and specialty services to offer clients the local, personalized service of a small firm backed by the capabilities typically found with large engineering consultants. Coffman began as a seven-person structural firm in 1979 and has grown in geographic presence, markets, and engineering services. Today, Coffman is proud to be an ENR Top500 engineering firm while remaining true to founding values and focusing on the success of clients and employees.

Coffman's Los Angeles presence includes two offices in Encino and Downtown Los Angeles offering civil, structural, mechanical, electrical, and fire protection engineering for projects throughout California, the Southwest, and beyond.

- ► Los Angeles Staff: 40
- ▶ California Staff (Bay Area, Los Angeles, Orange County, San Diego): 193
- Years in Business: 45

About DFDA, Inc.

Donald F. Dickerson Associates, Inc (DFDA) was established in January 1961 when Donald F. Dickerson joined three other engineering professionals and began offering services to the architectural community in Los Angeles.

This woman owned business provides professional mechanical, electrical, plumbing, life safety, and fire protection services for the construction industry through their many architectural, developer & contractor clients, and building owner clients. DFDA has designed buildings throughout the United States and overseas.

DFDA's staff includes experienced individuals who have worked together for many years. Their team is highly respected in the industry for providing quality professional services. DFDA's staff is fully knowledgeable with state and local codes with a number of them sitting on code writing or advisory boards.

DFDA is Certified with the County of Los Angeles as a Women Business Enterprise (WBE) and is Certified as a Small Business with the State of California.

- > Staff: 24
- ▶ Years in Business: 63

