

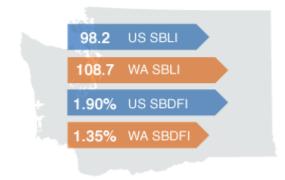
Washington Small Business Defaults on the Rise in April

PayNet, the leading provider of credit ratings on small businesses, announces that in April 2017 the percentage of Washington's small businesses defaulting on existing loans has increased. Of the 18 major industries, defaults increased in 11 and dropped in 6 in the state compared to the prior month.

Despite a 4 basis point increase from March, Washington's PayNet Small Business Default Index (SBDFI) of 1.35% was still 55 basis points less than the national SBDFI level of 1.90%. The national SBDFI increased 26 basis points year-over-year, while Washington's SBDFI rose 5 basis points.

The industries with the worst default rate in Washington were Transportation and Warehousing (3.05%); Wholesale

Washington Small Business Credit Trends
April 2017



PAYNET.

Source: SBinsights.net

Trade (1.97%); and Information (1.91%). Nationally, Transportation and Warehousing had a default rate of 4.54%, with a difference of +1.12% compared to the prior year versus a variance of +0.66% in Washington.

Coming in at 108.7, the PayNet Small Business Lending Index (SBLI) for Washington rose 0.3% from the previous month's state level and was 10.7% greater than the national SBLI level this month. Small business borrowers are cautiously increasing investment.

"Time will tell how these conditions will affect Washington's economy going forward," says William Phelan, president of PayNet.

About

PayNet is the leading provider of credit ratings on small businesses enabling lenders to achieve optimal risk management, growth and operational efficiencies. PayNet maintains the largest proprietary database of small business loans, leases and lines of credit encompassing over 23 Million contracts worth over \$1.4 Trillion. Using state-of-the-art analytics, PayNet converts raw data into real-time marketing intelligence and predictive information that subscribing lenders use to make informed small business financial decisions and improve their business strategy. For more information, visit www.paynet.com.

PayNet Small Business Lending Index (SBLI)

The PayNet SBLI is based on new commercial loan and lease originations by major U.S. lenders in PayNet's proprietary database. This index measures the volume of loans to small businesses formulated on a rolling 12-month basis. Small businesses generally respond to changes in economic conditions more rapidly than do larger businesses; this statistic is a leading indicator of macroeconomic and industry trends

PayNet Small Business Default Index (SBDFI)

The PayNet Small Business Default Index (SBDFI) measures the percent of loans and leases to small businesses that have defaulted in the past 12 months.

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